



Financial Services Solution

REACH YOUR BUSINESS GOALS ONE AT A TIME, OR GO THE DISTANCE – FASTER.

Improved efficiency, increased service levels, compliance, cross-selling/up-selling, and straight-through processing are common goals for financial services companies, but the road to get there varies greatly. Why invest in partial solutions when Software AG can take you the entire distance – faster?

Our Financial Solutions utilize the webMethods product suite to help you quickly and efficiently achieve your business goals. In fact, clients tell us that ROI is achieved in an average of 10.2 months, nearly 100% faster than the industry average. That's why hundreds of financial service leaders like Bank of America, MetLife and Morgan Stanley chose Software AG over all other vendors.

- A large insurance company reduced application defects by 87 percent and accelerated application development time by 50 percent.
- A diversified financial services company reduced costs and errors with straight-through processing of \$3 trillion in corporate payments each year.
- A top US bank increased its loan capture rate by 100%, and another leveraged us for Patriot Act and FACT Act compliance with minimal time and resource investment.
- A global bank significantly reduced penalties by automating the monitoring of 50,000 payments per hour for 10,000 customers in 40 countries, including 50 different currencies and nearly 40,000 business rules.
- A trillion-dollar global financial services firm reduced the ramp-up time of new corporate customers and created additional revenue streams with new outsourced payments services for partner banks.

WE TAKE YOU FROM WHERE YOU ARE TO WHERE YOU WANT TO GO – FASTER.

Integrate product silos, line of business applications, industry networks and customer systems for improved efficiency.

Monitor business performance with real-time visibility, single views of information, and delivery of customer service guarantees.

Build new business processes and deliver new financial services and products faster through the re-use of existing capabilities.

“webMethods [now Software AG] was the only vendor that showed us an implemented system that complemented our vision for the future. If a person needs to gain access to information in any of our systems – such as the positions in a portfolio, or the price of a fund – it can be made available as a service using the webMethods platform, regardless of where it resides in the system.”

- Martin Wroblinski, DekaBank

Create loyal customers

Faster customer service – gain instant access to current customer data, so all inquiries can be resolved accurately and quickly.

Enhance customer relationship – suggest other services based on a customer’s profile, or provide free services based on their value.

Ensure consistent service in all channels – deliver the same service quality in all online and offline customer interactions.

Assume product leadership

Maintain and gain market share – introduce new products and services faster by re-using existing application components.

Gain new revenue – earn additional ROI on your investment by offering outsourced products and services to other financial institutions.

Outsource with less risk – outsource non-value added processes, while benefiting from 100% integrated flow of information.

Manage risk & compliance

Reduce customer risk – aggregate all customer positions and risk data from multiple systems to accurately measure overall exposure – in real time.

Continuous compliance monitoring – significantly reduce risk in real time by instantly detecting suspicious behavior. Don’t be left vulnerable by unreliable “spot checks” that reveal problems only after the damage is done.

Monitor efficient operations

Straight-through processing – reduce delays, costs and errors associated with manual execution.

Consistent, efficient exception handling – handle exceptions from payment transactions, claims processing, cross-border trades, etc. with consistent procedures across the enterprise.

Monitor and improve performance – continuously identify and correct process problems before they impact your business and your bottom line.

WHY SOFTWARE AG IS UNIQUE

- Industry-recognized integration platform reduces integration cost by up to 90 percent, manages system-to-system interactions, and provides out-of-the-box connectivity with industry networks, such as SWIFT, ACH and ACCORD.
- Real-time monitoring combined with flexible rule definitions enables you to take advantage of business opportunities, e.g. identify cross-sell opportunities, or define follow-up actions if a transaction can’t be processed.
- Robust application development environment expedites time-to-market of new product offerings by enabling the re-use of existing functionality from other applications.
- Advanced “correlation engine” automatically learns your normal business patterns, (such as the average number of payment transactions at 2 PM on Mondays), and notifies you of problems before they impact your operations.
- Customizable “dashboards” provide real-time business insights based on individual user needs, such as line of business executives, compliance officers, and operations managers.

BANKING

Expertise in payments, foreign exchange, lending, online banking, and AML compliance for leading organizations such as Bank of America, Wells Fargo and Bank of Montreal.

SECURITIES

Expertise in fixed-income, securities, corporate actions, and cross-border trades for leading organizations such as Superpartners and Morgan Stanley.

INSURANCE

Expertise in claims processing, agent automation, underwriting, and customer self-service for leading organizations such as MetLife, American Fidelity Assurance, and Canada Life.

To find the Software AG office nearest you, please visit www.softwareag.com

ABOUT SOFTWARE AG

Software AG is the world’s largest independent provider of Business Infrastructure Software. Our 4,000 global customers achieve measurable business results by modernizing and automating their IT systems and rapidly building new systems and processes to meet growing business demands.

Our industry-leading product portfolio includes best-in-class solutions for managing data, enabling service oriented architecture, and improving business processes. By combining proven technology with industry expertise and best practices, our customers improve and differentiate their businesses – faster.

Software AG – Get There Faster

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