



VISITOR'S GUIDE

Global Consulting Services Offshore Center, India



WELCOME

Welcome to Software AG India, Software AG's strategic offshoring and outsourcing center for webMethods, ARIS and Business Process Excellence solutions. We are located in Bangalore, the high-tech outsourcing destination of choice for companies worldwide.

This guide is to help you understand what distinguishes the Software AG India offshore center from the many other offshore centers available. We are more than just another possible offshoring option—our center is backed by the resources of one of the world's largest software companies, to ensure the success of your projects for the most reasonable costs.

You can safely choose Software AG India for your next project. We have unparalleled expertise in offshore software delivery methodologies, and our global delivery model means customers have the optimal mix of onsite and offshore teams to meet their needs.

We have included in this guide some tips to make planning your trip to Software AG India easier. We encourage you to find out more by visiting us in Bangalore and we look forward to working with you.

Bharath
Vutukuru

*Deputy Head
of GCS India*

Dharmarajan
Sitaraman

*Head of
GCS India*



GET TO KNOW US

Global Consulting Services (GCS) India is Software AG's strategic global delivery arm for all webMethods programs and projects. Located in Bangalore, India, the high-tech outsourcing destination of choice for companies worldwide, our goal is to be the preferred outsourcing partner for all webMethods platform solutions. Incorporated in 2005, we are currently about 100 people strong, with plans to grow to a 200-person team by end of 2011. We proudly specialize in solution delivery using the webMethods platform, and provide end-to end solutions in the following service areas:

- Offshore project delivery – large BPMS, Enterprise Integration programs
- Consulting—Architecture, Performance optimization, BPMS
- Platform Migrations & Product Upgrades
- Application Maintenance, Support and Evolution
- Training and Enablement

Our Offshore/Global delivery models, hiring practices, and people management philosophies are all designed to provide customers with a superior offshore experience. Instead of aiming solely at providing the lowest unit cost, we deliver value through a combination of great people collaborating with global GCS teams, and a disciplined approach to software delivery that uses the best practices we have learned over many years of offshore software delivery.



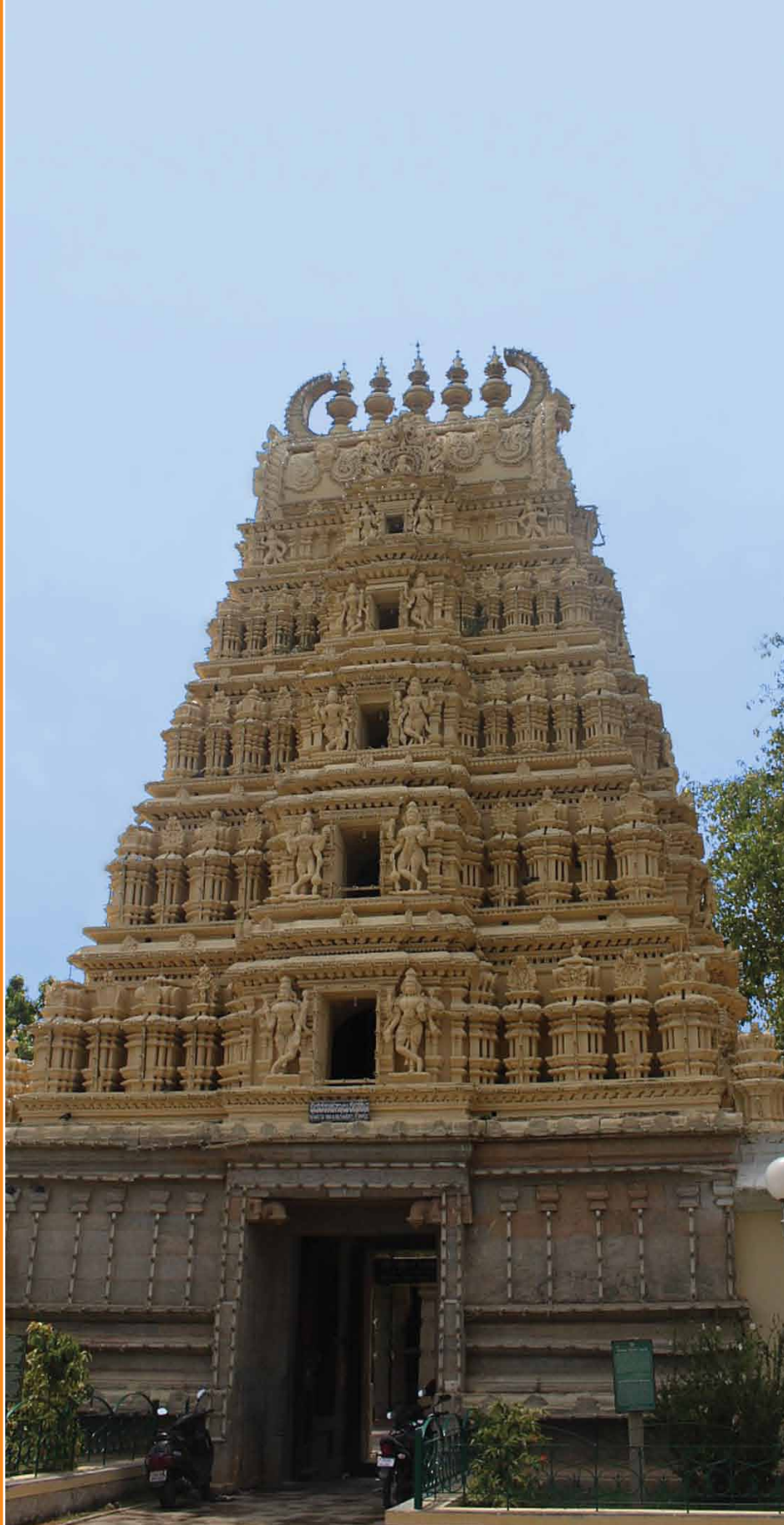
“Software AG helped me to deliver a significant and mission critical upgrade into the Orange estate.

Webmethods was vital to the underlying functioning of over 2000 services, both financial and customer facing.

Through co-ordination of onshore experts and offshore support, the project achieved all of the major milestones with very little disturbance to the Business. The number of operational trouble tickets raised after completion compared to the massive change was insignificant.

The project was so successful and so high profile, that I received an award for Operational Excellence, only made possible by the hard work and determination of Software AG and the other suppliers.”

Ian G. Robertson
Senior IT Delivery Project Manager
Orange



OUR OFFERINGS

Service Offering

Success Highlights



Large BPMS Programs

- Multiple large BPMS implementation projects simultaneously for global banks from dedicated Offshore Delivery Center
- BPM/CAF implementations for a leading European bank from Offshore Delivery Center



Consulting

- Complete setup of highly available webMethods infrastructure, implementation of best practices, architecture review and performance tuning guidelines for a major telecom provider in Egypt
- Architecture and implementation of logistics & billing processes in SAP ERP using webMethods BPMS suite at a large semiconductor manufacturer in France
- Multiple BPMS, SOA consulting assignments for customers across geographies



Migration

- Major upgrade and re-architecture of large infrastructure project for a telecom provider in UK
- Upgrade and ownership of end-to-end delivery for a large bank in Singapore
- Currently running many product migration and upgrade programs for multiple customers spanning multiple geographic regions



Maintenance & Support

- Support & maintenance of applications/servers of B2B implementation for a networking solution provider in North America
- Support services for Software AG internal webMethods applications handling critical business functions



Training & Enablement

- Delivery of webMethods, ARIS and MDM trainings as part of Global Education Services in Asia Pacific region
- Enhancement of webMethods skills at customer captive center in India for a large glass manufacturer



Special Practices

- Specialized practices for OneData MDM and ARIS with experienced consultants
- Performance Optimization, Testing practices are being developed



People

- Over 90% of our webMethods Consultants have one or more product certifications
- Our Consultants are experienced in wide range of BPM, EAI, B2B projects execution and consulting experience
- Specialized CAF experts group
- Experienced project management and delivery assurance programs

Bangalore Fast Facts

Official name:

Bengaluru

State:

Karnataka

Area:

Bangalore urban, 845 sqm

Location:

Bangalore is south-east of the South Indian state of Karnataka, in the heart of the Mysore Plateau

Dialing code:

+91 (080)

Population:

9,588,910

Time zone:

GMT +5:30 hours

Electricity:

230 volts, 50Hz; two and three-pin round plugs are standard

Seasons:

Summer (Mar-May) -
highs 35°C / lows 18°C
Winter (Nov-Jan) -
highs 25°C / lows 12°C

Major Religions:

Hinduism
Sikhism
Islam
Christianity



WHY GLOBAL CONSULTING SERVICES?



We leverage Software AG's world-class products to best support your roadmap requirements.

Our unique expertise in creating the best-in-class solutions using the best products increases the overall delivery quality and reduces defects and issues.

One-stop shopping for services and products makes your supplier management easier and eliminates the project "blame game."



We deliver solutions across the entire IT value chain.

Your business requirements can be better aligned with IT and you can benefit from spot-on solutions that improve your internal customers' satisfaction.

Our recommendations are reliable and we have the capacity to implement what we recommend.



We act as your independent advisor, leveraging your IT assets without a hidden agenda.

Solutions are tailored to your needs, not to the products we have to sell—so you pay only for what you really need.

Our proven expertise and methodology in Business Process Excellence brings the right focus to your projects.



We combine local and global expertise with a strong partner network to deliver our promises.

Thanks to our flexible delivery methods, you can optimize your costs without compromising project quality.

Our global knowledge gained with SOA and BPM implementations using our methodology, PRIME provides you reliable, on-time project delivery and predictable results.



We draw on 40 years of global engineering experience in complex and mission-critical environments.

You can benefit from years of global experience delivering high-quality, successful and sustainable solutions that require less future investments.

We have been here for over 40 years—and will still be here for you in the future.



TRAVEL TIPS & VISITING OUR CENTER

Airport Transportation

We recommend either asking your hotel to organize transportation to pick you up at the airport, or taking a taxi (most of these taxis will be “prepaid”).

Most major cities in India have separate airports for domestic and international flights. When you are changing from a domestic flight to an international flight you may find that the international carrier provides a shuttle service to the international terminal:

www.bengaluruairport.com

Be aware of the fact that you will need a visa to travel to India. This can take up to two weeks. Please keep that in mind, while planning your trip to India.

Points of Contact

India has a lot to offer and we highly encourage you to visit our center in Bangalore to get to know us and India better. If you need help, special arrangements or have questions, feel free to contact us in the Bangalore office.

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Azhar Basha

Executive – Travel and Administration

Sadwalpatel.azharbasha@softwareag.com

Mobile: (+91) 9686860240

Hotels

Please contact the Software AG, Bangalore Office to avail yourself of special rates with the hotels below. We recommend Park Plaza as a pleasant business hotel close to the Bangalore office with excellent restaurants:

The Park Plaza

Sy #90/4, Marathahalli

Outer Ring Road

Bangalore 560037 India

Tel: (+91) 80 4909 4909

www.pkbengaluru.com

Savannah Sarvorar Premiere

43/3, Whitefield Main Road

Bangalore 560067 India

Tel: (+91) 80 4030 1212

www.savannahhotel.co.in

Palm Meadows Club

Ramagondana Halli,

Airport Varthur Road,

Bangalore 560 066

Tel: (+91) 80 3051 4600

www.palmmeadowsclub.com



Azhar Basha

Ravindra Nayak

EXPLORING THE AREA

Sightseeing

If you would like to go sightseeing while you are staying in Bangalore, you can contact representatives from our Bangalore office to help you organize the trip. You can also contact your hotel's reception desk for sightseeing trips, to hire a driver who speaks English fluently and will show you around Bangalore.

If you want to take an organized tour, please contact the Karnataka Tourism House, online at www.karnatakaturism.org. Please be aware that these tours usually involve a large group of people.



Palace of Mysore

The Palace of Mysore is the official residence of the Wodeyars, the royal family of Mysore. The palace also houses two durbar halls, ceremonial meeting halls of the royal court. Mysore Palace is one of the most famous tourist attractions in India after Taj Mahal with more than 2.7 million visitors annually.

Entry fee: 3 euro, audio tour included

Bangalore Palace

A main symbol of Bangalore's rich cultural heritage, Bangalore Palace, is situated in the Palace Gardens in the heart of Bangalore. It was constructed in 1887 as a smaller replica of England's Windsor Castle.

Entry fee: 100 RS = 1.50 euro

Hours: 10.00 a.m. – 5.00 p.m. except Wednesdays

Note: Do not hesitate to pay 500 RS = 8 euro for taking photos. It's worth it! Furthermore, we also recommend the audio tour.

Bull Temple

The Bull Temple is an important religious place of Bangalore. It is dedicated to Nandi Bull, which is known as the vehicle of Lord Shiva in Hindu religion.

Entry fee: free

Hours: 6.00 a.m. – 8.00 p.m.

Shopping

Shopping at N.I. Cauvery Arts & Crafts Market you will be able to find all the crafts which Mysore is famous for: art out of Sandalwood, wood inlay, natural wood, wood carving, jewelry, creams, soaps and most importantly: silk work. Note: Please be aware that these craft items are not cheap. They accept all major credit cards.

Lalitha Mahal Palace

Lalitha Mahal Palace is an old palace which has been turned into a hotel. It is a perfect place to have lunch as the dining hall retains its old Indian charm.



Global Presence

Argentina	Latvia
Australia	Lithuania
Austria	Luxembourg
Bahrain	Malaysia
Belarus	Mexico
Belgium	Netherlands
Belize	Nicaragua
Brazil	Norway
Bulgaria	Oman
Cambodia	Panama
Canada	Peru
Chile	Philippines
China	Poland
Colombia	Portugal
Costa Rica	Puerto Rico
Croatia	Qatar
Czech Republic	Romania
Denmark	Russia
Dominican Republic	Saudi Arabia
Ecuador	Singapore
Egypt	Slovakia
El Salvador	Slovenia
Estonia	South Africa
Finland	South Korea
France	Spain
Germany	Sweden
Greece	Switzerland
Guatemala	Taiwan
Honduras	Thailand
Hong Kong	Turkey
Hungary	Ukraine
Iceland	United Arab Emirates
Ireland	United Kingdom
India	USA
Indonesia	Venezuela
Israel	
Italy	
Japan	
Jordan	
Kuwait	

About Software AG Consulting

Software AG is the global leader in Business Process Excellence. Our 40 years of innovation include the invention of the first high-performance transactional database, Adabas; the first business process analysis platform, ARIS; and the first B2B server and SOA-based integration platform, webMethods.

We offer our customers end-to-end business process management (BPM) solutions delivering low Total-Cost-of-Ownership and high ease of use. Our industry-leading brands, ARIS, webMethods, Adabas, Natural, Centrasite and IDS Scheer Consulting, represent a unique portfolio encompassing: process strategy, design, integration and control; SOA-based integration and data management; process-driven SAP implementation; and strategic process consulting and services.

Software AG had revenues of € 1.1 billion in 2010 and has more than 5,600 employees serving 10,000 enterprise and public institution customers across 70 countries. Our comprehensive software and services solutions allow companies to continuously achieve their business results faster. The company is headquartered in Germany and listed on the Frankfurt Stock Exchange (TecDAX, ISIN DE 0003304002 / SOW).

Software AG – Get There Faster.



**To find the Software AG
office nearest you, please
visit www.softwareag.com**