

Tech
Mahindra



FSecure

A Scalable and Secure MFT Solution for Trading Partner Collaboration & Onboarding

Connected World. Connected Solutions.



Importance of Trading Partner in Telecom World



Manage Customer Relationship

Serves as a primary face

Manage & Support Services

Loyalty & Customer Satisfaction

New Revenue Streams (Content)

Cross Vertical Integration for
Combo Services

Acquire new Customers

Grow Revenue



FSecure – Overview

Improve collaboration with trading partner by improving file transfer mechanism

What type of files it handles ?

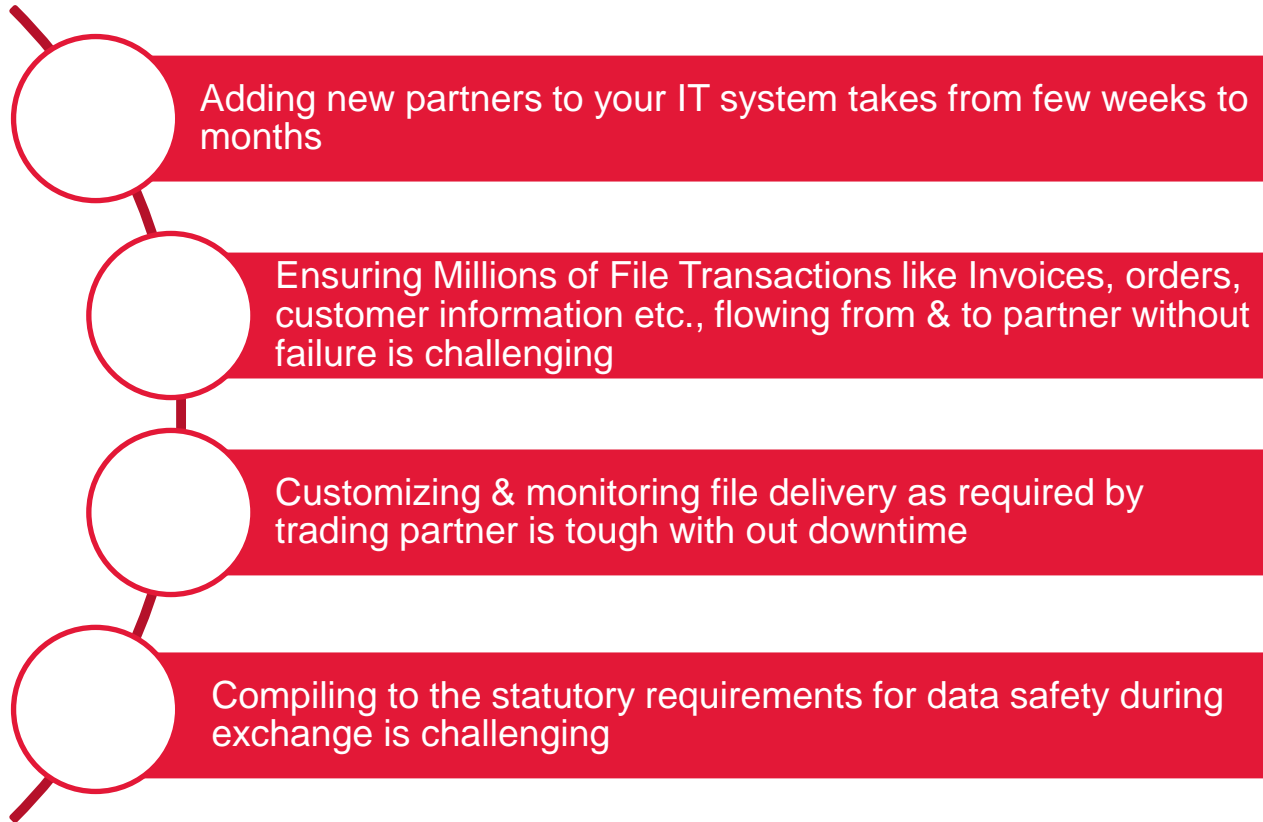
- Payment Confirmation
- Promotion Materials to trading partners
- Corporate customer usage details from source
- Invoice / Payment orders
- Bill dispatch
- Files to Customer care on order / request status
- Customer Verification Records
- MNM portability change details to other Telcos
- Voice mail files movement

What it does ?

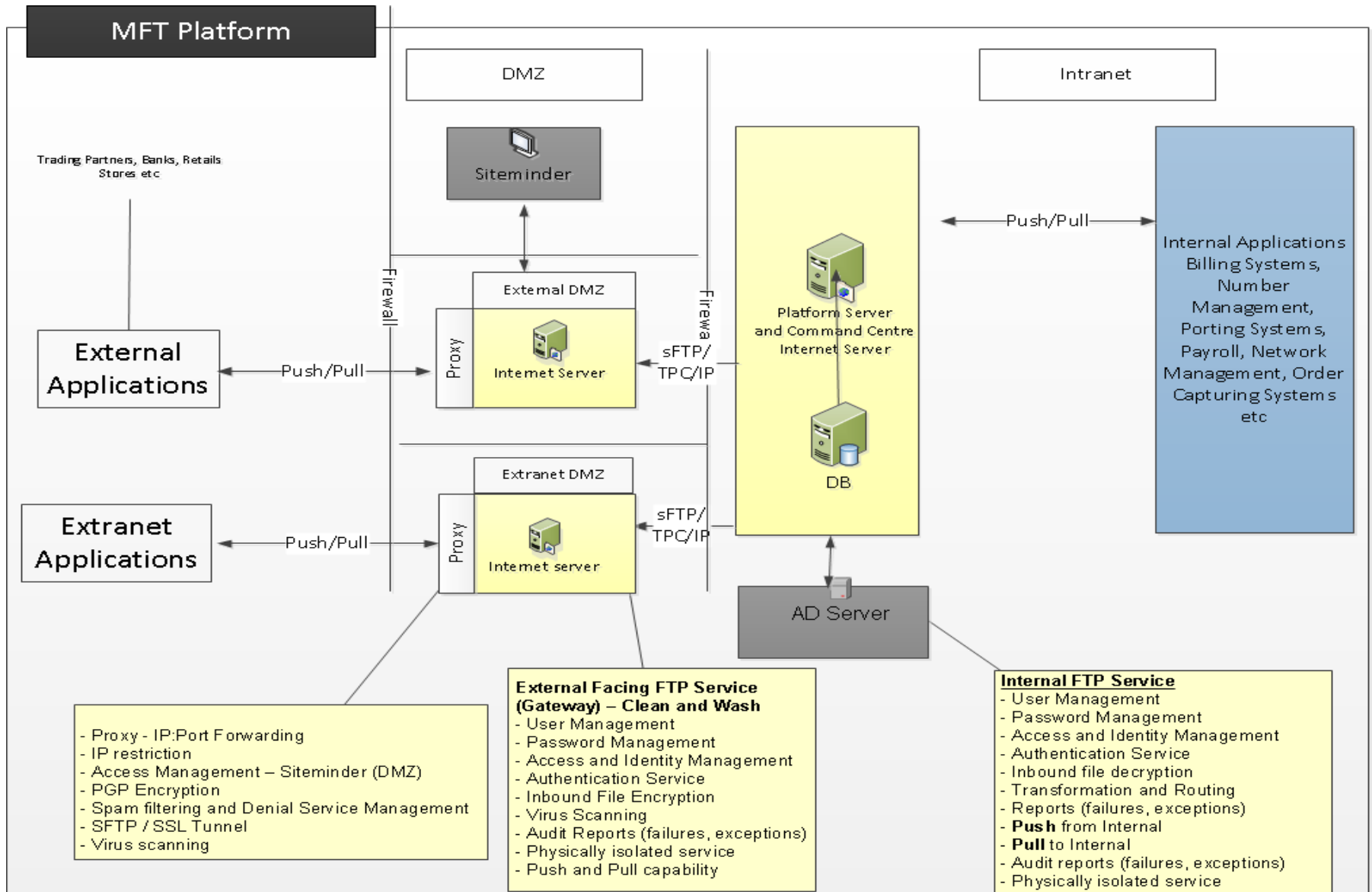
- Help Sequence File transfer
- Resend Files
- Establish Success / Failure condition based routing and actions
- Pull files from Vendor system
- UI based system for partners for uploading and downloading
- Internet / VPN based configuration for preferred partners for increased bandwidth
- Post file processing action like copying
- Virus scan enablement for incoming files

All actions with no downtime

Trading Partner – Collaboration with this business enabler is not easy



FSecure – How It Works ?



FSecure – Benefits & Value Proposition

Monitory Savings

Estimated 25%-50% savings in expense required to administer file transfers.

Service Level Improvement

Offers trading partners a faster, more efficient process with higher service levels.

End-to-end visibility

Provides End-to-end visibility of the secure, governed, sustainable file transfer process..

Enhance Volume

Automates and further enhanced high-volume transfers

Proactive health check

Proactive health check monitoring reduces downtime and impact on trading partners.

Self-service capabilities

Provides Self-service capabilities for business unit owners with notifications of critical file transfers.

Broaden Integration

Make it easy to integrate file transfer with enterprise applications and to support business process automation with open architecture and API support.

TechM Integration Capability Highlights

1500+
Consultants

Facets

- 1500+ Consultants across all major development centres
- Huge integration experience in telecom
- Growing rapidly in number and experience
- Multi Location/Geo Execution and Implementation Experience

5000+ Man years
of Integration
Experience

Areas of Expertise

- OSS/BSS Integration
- Legacy Integration
- B2B Integration
- External Service Integration
- Digital Channel Integration
- SOA Consultancy
- Cloud Integration
- BPM & BAM
- Web Services / JMS / J2EE
- SDP, SID & eTOM

14 years old &
Strong Alliance &
co-development
with Product
Vendors

Tool Expertise

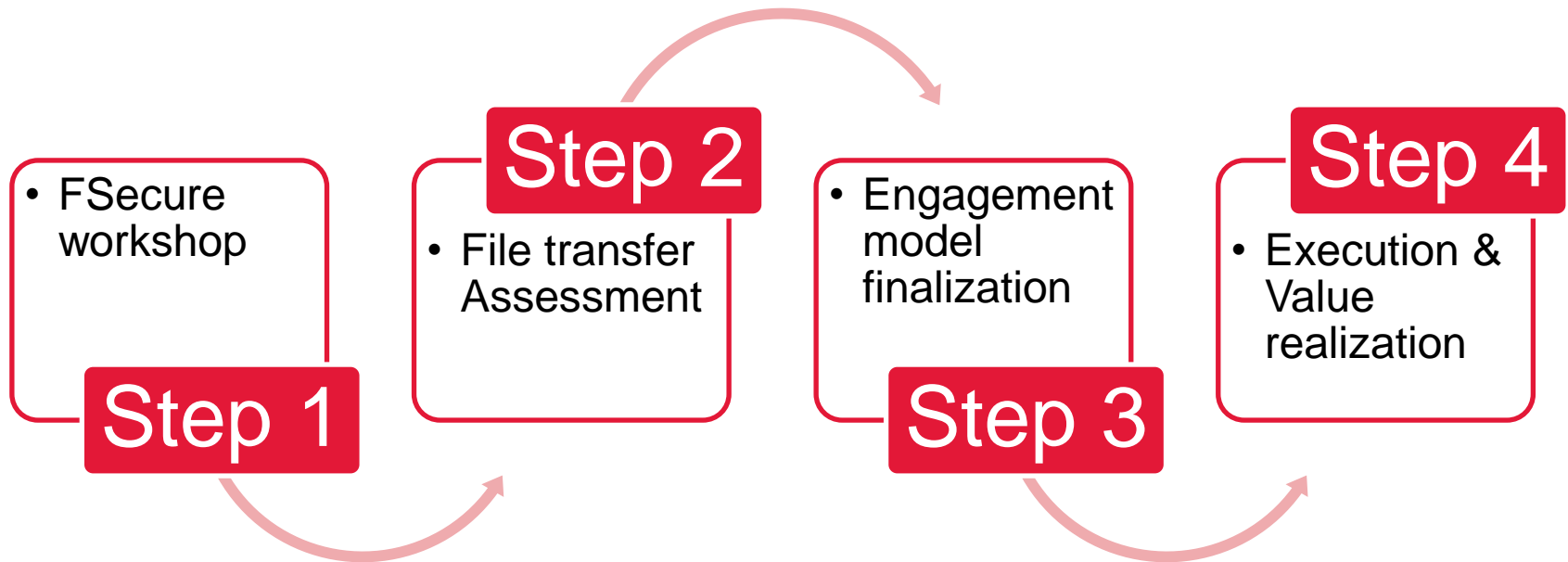
- TIBCO Active Matrix
- TIBCO iProcess
- Oracle SOA Suite / AIA
- Web Methods
- IBM IIB , WPS/ BPM
- IBM MQ/MQI
- Dell Boomi, Snaplogic
- Informatica Cloud
- Sun JCAPS
- Microsoft BizTalk
- Open Sources – JBOSS, Mule
- EDI Standards
- BEA WLI, ALSB

100+ customers &
Large base of
reusable assets and
framework

Differentiators

- Dedicated COE working on POC's, reusable components, technology evaluation and assessment
- Experience of working on large integration programme with large multi-location team
- Strong Alliance and co-development with product vendors
- Strong expertise and large resource pool on Integration and Middleware Technology
- Huge base of re-usable artefacts, components and frameworks from past engagements
- TechM's own solution offerings

Next Steps





For More Details

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