



GLOBAL EDUCATION SERVICES

Push the button on your success and expand your possibilities - faster.

GO TO THE SOURCE FOR TRAINING

Empower your team with the know-how to meet your project goals – faster

Before you embark on your next IT project, ask yourself these questions.

[Am I getting the greatest value from my investment in Software AG technology?](#)

Your team will learn to maximize the features of Software AG products with hands-on experience and education provided by our Global Education Services team. Learn from experienced instructors – many with 10+ years using Software AG technology – and consultants the advanced capabilities needed to achieve your goals and projected ROI.

[Can we deliver this project as fast as our business needs it?](#)

Get your projects into production rapidly by leveraging tips and shortcuts learned from Software AG Global Education Services. Spend less time trying to self-teach or going down the wrong path due to lack of knowledge. Instead, know how to speed up your time to delivery with insights from our experts.

[How can we increase project quality?](#)

Ensure your team is empowered with the skills required to succeed – time and again. Software AG offers certification on core products to ensure your team has the level of expertise it needs to succeed. Having certified professionals on your team will help you continuously deliver high-performing solutions.

[Are there ways to cut project costs?](#)

Our education team will customize a training plan that maximizes your training investment. With your input, we will target the right training solutions when, where and how you need them. Your plan will be designed to fit your implementation goals at the best possible cost and the greatest impact.

[How can we get more done in less time?](#)

Educate your project team with the role-based knowledge they need. Administrators, architects, developers, business analysts, managers and many more benefit from education that's tailored to their distinct roles. Also, by educating your entire team, you'll improve communication and teamwork worldwide.



Get on the fast track to results with Software AG Global Education Services

Our Global Education Services help you decrease the learning curve, improve performance, increase productivity and reduce costs - all while achieving greater satisfaction with your project deliverables.

All Software AG learning products feature scenario-based and hands-on exercises to better prepare you for real-world situations and accelerate your ROI.

With Software AG Global Education Services, you benefit from:

- Multilingual education in more than 30 countries for your global offices.
- Expertise based on our 40+ years of experience with proven tools and methodologies.
- A world of learning options, including e-learning, virtual and instructor-led learning at your site or in one of our public classrooms.
- Targeted results with learning paths based on roles and products specifically for your implementation.
- Cost-effective education to increase skills without increasing your budget.
- Measureable results based on certification exams.

Lower project risks with a tailored plan

Make informed decisions on your projects with a tailored learning plan. Our Software AG Global Education Services professionals start by providing you a FREE learning needs analysis. The results allow us to develop a plan based on your products, budget and focus – complete with pre-requisite skill set, recommended curriculum and costs.

Your plan will be designed to help you achieve your project goals in the shortest time possible with minimum disruption and downtime.

Target education for best results

Anyone preparing for a project using Software AG technology will benefit from Global Education Services. We've designed courses around the specific needs of all project team members, including developers, administrators, architects and business analysts. This approach ensures your team members are gaining the knowledge needed to support their role in the fastest, most effective way.

For more information, please visit us online at:

www.softwareag.com/education

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CHOOSE FROM CONVENIENT OPTIONS

| Learning Method | Where You Learn | How You Benefit | Unique Features | How You Can Save |
|-----------------|---|---|---|--|
| e-Learning | Online at your convenience | <ul style="list-style-type: none"> • Go at your own pace. • No travel required. • You have 90-day access, allowing you to stop and start as many times as needed. • Schedule classes at times best for you. | The most flexible way to transfer basic knowledge. | Two ways to save: <ol style="list-style-type: none"> 1. Value Package. e-Learning discounts. 2. Training plans and learning credits. |
| Instructor-Led | Remote learning in a virtual, public classroom | <ul style="list-style-type: none"> • No travel required. • Learn from experts virtually anywhere. | Applies best tools for same results as training in a physical classroom. | Save with training plans and learning credits. |
| | Public session in a Software AG Learning Center | <ul style="list-style-type: none"> • Attend a local session in more than 25 centers across the globe. • Learn with peers from other companies to share experiences. | Classes scheduled regularly around the globe. | Save with training plans and learning credits. |
| | In your own learning center | <ul style="list-style-type: none"> • Private on-site sessions. • No travel required. • Customization available | <ul style="list-style-type: none"> • Ideal for up to 12 people at your site. | <ul style="list-style-type: none"> • Save up to 50% on training costs per person. • Save with training plans and learning credits. |



TRAIN ANYTIME ANYWHERE AT LESS COST

Software AG Learning Credits offer:

| | |
|-------------------------|--|
| Flexible options | Enroll in any course—anywhere, at any time. |
| Discounts | The more credits you buy, the greater the discount. |
| Easy redemption | Redeem credits over a 12-month period. Credits are available as soon as you book your order. |

Developers, administrators, technical personnel, managers and other staff need ongoing training on new and upgraded products. So take advantage of Software AG Learning Credits to lower training costs. Anyone in your company can use them!

| # Learning Credits | Discount |
|--------------------|----------|
| 0 – 49 | 0% |
| 50 – 99 | 5% |
| 100 – 174 | 10% |
| 175 – 249 | 15% |
| 250 – ... | 20% |

Here's how the program works:

1. Define the number of Learning Credits you'd like to use over a 12-month period. This helps you save as much as 20% on training.
2. Use your credits over the next 12 months.
3. Pay for courses as they're completed. There's no advanced payment!

By participating in the program, you're making a commitment to take a certain number of courses. Unused credits are billed at the end of the 12 months, so you can plan in advance and make sure to use all your credits to get maximum value from the program.

Reduce hassle and costs

Eliminate the headaches of getting budget approved for individual training sessions. Instead, plan ahead with the Software AG

Learning Credits program. You can reduce overall training costs—and also lower the internal cost of administering budgets and issuing separate purchase orders.

Redeem credits on any course

Use the Learning Credits for any Software AG education offering, including public training, onsite training, virtual classrooms, e-Learning, learning needs analysis, customized training and education consulting.

Learn more...

Talk to your Software AG Global Education Services contact for more details on Learning Credits. Then get more educated at less cost while improving employee satisfaction and productivity.

www.softwareag.com/training



REWARD EMPLOYEES FOR THEIR KNOWLEDGE

Certification gives your team the recognition it deserves

Validate the skills of your employees to ensure you have the know-how to deliver top quality projects. That's the real value of the Software AG Certification Program.

Leverage the program to:

- Recognize a team member's knowledge and proficiency.
- Receive an official document of certification upon passing the proctored exam at our training facility.
- Validate the expertise of your team – build up your credentials!
- Deliver quality projects faster when team members have tested competencies in prescribed product suites.

Keep certifications current! Exams are revised with new technology updates. Assure certifications remain relevant and employees have respected credentials by re-taking the exams on new skills as needed.



Differentiate your employees as:

Adabas 2006 Certified DBAs for Mainframe

Demonstrate Adabas knowledge in areas critical to successfully managing and maintaining Adabas databases. The practice-oriented certification test simulates tasks and situations typical for Adabas database administration and also tests basic knowledge of Adabas add-on products.

Natural 2006 Certified Application Developer

Confirm knowledge in areas critical to developing valuable Natural applications. The practice-oriented certification exam simulates situations typical of Natural projects. It's based on the Natural syntax available with version 4.2 on mainframes and version 6.2 on open-systems platforms.

webMethods 7 Certified Integration Developer

Tailored for developers, operations managers and architects, this exam demonstrates product knowledge and experience using best practices, design principles and industry-standard organizational models.

webMethods 7 Certified BPMS Developer

Certified BPMS Developers demonstrate expertise in using BPM technologies to manage systems and human processes. In particular, these developers prove they know how to use Designer, Developer and Portal technologies tools to *Model, Code, Run* and *Monitor* business processes.

... and many more certifications

Check out for more information:

www.softwareag.com/certification

Top 10 Reasons to Use Software AG Global Education Services

1. Achieve ROI faster, and get maximum value from your software investment.
2. Deliver projects on time and budget by developing faster.
3. Improve project quality, which increases user satisfaction.
4. Reduce costly errors and delays by ensuring your team has the right skills.
5. Increase the value of your team to the company.
6. Create core competencies within the project team.
7. Better clarify roles to improve teamwork.
8. Enhance communications – get team members ‘on the same page.’
9. Enjoy convenient training at your desktop and in classrooms worldwide.
10. Network with your peers in a classroom setting.

“When calculated using sound methodology, training has been shown to provide significant return on investment: on the order of 5 to 200 percent.”

- Steve Muench, PhD, PE,
University of California Berkeley

<http://www.techtransfer.berkeley.edu/newsletter/04-4/value.php>



Contact your regional training center for information, including course schedules:

The Americas:

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Phone: 866-TEACH-IT (866-832-2448)
Fax: (614) 455-8679
Email: us-training@softwareag.com

Europe:

EMEA Education
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Fax: +49-6151-92 222-0
Email: emea-training@softwareag.com

Or

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Explore course topics and register at:
www.softwareag.com/education

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www.softwareag.com



About Software AG

Software AG's 4,000 global customers use our software to improve business processes and drive an agile IT infrastructure. Our customers' goals are to reduce costs and increase flexibility and efficiency. We help them do this by optimizing and governing their operations and aligning IT with the business goals.

Our leading Business Infrastructure Software portfolio is used for data and system integration and modernization. It fosters new levels of IT agility through SOA and allows the rapid creation of new business processes with BPM.

Our forty-year history of success ensures our customers have a reliable platform for driving future business results – faster.

Software AG – Get There Faster

To find the Software AG office nearest you, please visit www.softwareag.com.