



Global Supply Chain Solutions

PREDICT SUPPLY CHAIN DISRUPTIONS TO MEET CUSTOMER DEMAND FASTER.

Increasingly, global competition, fast-changing products, and complex supply chains are demanding that manufacturing enterprises continuously monitor their customer demand and improve their entire product development, supply, production, and delivery systems, with increasing speed and accuracy. They must become truly demand-driven enterprises.

The question is, how? The integrated set of tools in the webMethods product suite makes it possible for manufacturers to adjust execution in real time, based on what is actually occurring across the entire supply chain: from procurement, to manufacturing, to distribution and returns. We enable you to optimize the “last mile” of manufacturing business process productivity.

That means you can integrate, automate, and monitor the disparate systems and work

groups that are needed to execute a complete demand fulfillment business process, including order to cash, procure to pay, returns, and more. The webMethods product suite helps you become a demand-driven enterprise by delivering real-time demand and supply visibility and the opportunity to predict disruptions across the supply chain and take corrective action before they impact your business.

By using our technology to leverage continuous process improvements, enterprises can expect to:

- Decrease operational costs
- Speed inventory turns
- Make better purchasing decisions
- Achieve compliance with customer agreements
- Increase sales
- Lower the impact of negative demand events

Software AG Provides You with the Ability To:

- Reliably connect all supply chain participants reliably and meet customer demand
- Synchronize supply chains with a single corporate infrastructure that includes advanced supply chain monitoring
- Achieve a unified view of inventory and order information across multiple systems for better decision-making
- Improve management of outsourced contract manufacturing partners and processes for SLA compliance
- Monitor end-to-end supply chain transactions to understand your business in real time
- Gain advance warning of potential supply chain disruptions and fix them before they impact your business
- Respond profitably to supply and demand variations by reducing the delays in day-to-day supply chain operations

“webMethods [technology] is an important part of our operations. By leveraging the webMethods solution, we have been able to reliably integrate key business processes, increase productivity and operating efficiencies, and achieve visibility across our operations – faster.”

- Dan Poulin, CIO, Logitech

GAIN A CLEAR VIEW OF YOUR SUPPLY CHAIN

Integrate demand signals and supply chain participants with order, warehouse and financial systems:

- Achieve robust integration between critical systems and seamless connectivity to a wide variety of applications and resources
- Connect demand fulfillment processes to create unified views of real-time inventory, customer orders, production orders and shipment data spread across multiple systems
- Capture key information associated with business events as they occur
- Synchronize supply chain participants for faster exchange of product specifications, component sourcing and demand projections
- Support rapid on-boarding of new trading partners (RosettaNet, EDI)

Assemble streamlined order fulfillment process steps and decision rules:

- Automate and improve key supply chain processes, such as order-to-cash, using automated and human workflow processes
- Automate steps for communicating order, forecast and replenishment plan variations
- Monitor end-to-end visibility processes in real time to view demand fulfillment transactions as they move through the supply chain
- Improve demand fulfillment response times through integrated business processes and monitoring of transactions
- Apply consistent procedures to handle order-to-cash, procure-to-pay, and return process exceptions

Optimize demand fulfillment to reliably meet customer demands:

- Predict demand fulfillment problems by brokering transactions with supply chain partners, tracking norms, and providing visibility to variations
- Avoid disruptions in the supply chain by looking at patterns of behavior and taking appropriate actions
- Alert for events such as component shortages, supply delays, unplanned downtime, returns
- Enable SLA compliance by managing KPIs for outsourced contract manufacturing partners and processes
- Continuously improve demand fulfillment processes

Why Choose Software AG?

- Real-time demand chain visibility – Monitor the status of all parts of your demand chain: customer orders, manufacturing, distribution, procurement
- Agile order management – Respond rapidly to changes in customer demand and/or exceptions that occur during execution
- Improved customer service and retention – Monitor service-level agreements in real time, and predict and resolve potential SLA violations before they occur
- Higher profitability and reduced costs – Be able to lower your inventory levels and supply chain costs, including costs associated with expediting
- Faster implementation – Start monitoring key processes and create tangible results in a matter of a couple of months or less

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Johnson & Johnson
International Paper
National Semiconductor
Avnet
Henkel
Ahold
7-Eleven
Motorola
Dean Foods
Fonterra

Take the next step to meet customer demand — faster.

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ABOUT SOFTWARE AG

Software AG is the world's largest independent provider of Business Infrastructure Software. Our 4,000 global customers achieve measurable business results by modernizing and automating their IT systems and rapidly building new systems and processes to meet growing business demands.

Our industry-leading product portfolio includes best-in-class solutions for managing data, enabling service oriented architecture, and improving business processes. By combining proven technology with industry expertise and best practices, our customers improve and differentiate their businesses – faster.

Software AG – Get There Faster

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