

Process-Driven SAP Management Brief

HOW TO PERFECT YOUR SAP® PROCESSES

READY TO IMPLEMENT, UPGRADE OR ROLL OUT SAP GLOBALLY?

- Want to standardize processes to lower operating costs?
- Need to be certain SAP processes align with business strategy?
- Looking for the best way to get business requirements into SAP?
- Determined to deliver SAP projects faster?
- Need to bridge the gap between business and IT?

Get the most from SAP—faster—with our complete lifecycle solution

SAP software helps you implement your business processes. So make sure you are getting the greatest value out of that investment. Perfect your SAP processes with our Process-Driven SAP Management Solution. You'll be sure your SAP implementation reflects your unique business requirements to make your company more efficient, agile and competitive.

Our solution supports you at every stage of the SAP lifecycle—from strategy and requirements analysis, through blueprinting and configuration, testing, training and roll-out. At its core is technology that's the de-facto standard for SAP's own Business Process Management (BPM).

With Software AG, you can:

- Save time with SAP best-practice process models for your industry
- Roll out standard processes globally—faster and at less cost
- Accelerate SAP projects and conduct them with greater focus
- Assure IT and business collaborate and share process knowledge
- Simplify customizing SAP to your business process requirements



THE SOFTWARE AG DIFFERENCE

Our total solution combines:

- **PRIME for Process-Driven SAP Management**, a proven methodology that provides clear guidance, creating benefits at every project stage
- **ARIS for SAP** software to design, document and optimize SAP processes
- **ARIS BI Modeler** software to visualize data structures and flows and ensure automatic transfer of SAP BI metadata
- **Pre-defined best-practice process models** to save time and reduce risks
- **IDS Scheer Consulting Services**, rated the highest in SAP customer satisfaction

See how high analysts rate our capabilities at:
www.softwareag.com/awards

REAL SOLUTIONS FOR YOUR SAP PROCESS CHALLENGES

COMMON CHALLENGES	SOLUTION BENEFITS
Need to contain costs <ul style="list-style-type: none"> Your company's facing more global competition and increased price pressure Budget is running out because projects run too long 	Proven methodology assures cost-effective, on-time project delivery Jump start SAP projects with industry-specific best practices Save time and money by using preconfigured SAP software, re-using SAP process models and generating documentation automatically Leverage existing IT assets to increase ROI
Bridging business and IT <ul style="list-style-type: none"> Business and IT don't "speak the same language" It's tough to get departmental requirements (like sales, marketing and procurement) into SAP 	Engage business units from blueprint to go-live Assure process environments are well understood enterprise-wide Link SAP BI data flows with business process descriptions based on business requirements
Managing performance <ul style="list-style-type: none"> No methodology for linking business logic to technical implementation Missing transparency and documentation No re-use of process knowledge 	Use a process-oriented and model-based approach for requirements analysis, blueprinting and test-case definition Automatically document your system Automatically create test cases and description Sustain process performance and measure success with visibility into Key Performance Indicators (KPIs) Assure seamless knowledge transfer
Lack of governance <ul style="list-style-type: none"> No standardization and governance process of company-wide BPM No common process repository 	Use a single service repository for fast search of services relevant to specific business processes Provide global access to process models and related documentation Publish process content using a single platform
Need to increase agility <ul style="list-style-type: none"> Planning processes is slow and complex Processes must reflect changes in company needs and market conditions You want to prepare for an SOA 	Use efficient SAP concepts and implementations Standardize processes for future-proof growth and to make process changes faster Compose service-based business processes

PROOF OF SUCCESS

Leading enterprises around the world are getting results faster and achieving sustainable value from SAP using our solution. Here are a few examples:

AB Volvo drives down costs by 30 percent—Volvo Group created a roll-out kit for standardizing SAP processes worldwide. Using our solution, Volvo shortened implementation lead time, saving approximately 30 percent per roll-out while reducing support and maintenance costs.

Brenntag implements projects 25 percent faster—World leader in international chemistry distribution, Brenntag now has a

Europe-wide process framework using our solution. SAP implementation projects are 25 percent faster. SAP project costs are down 10 percent.

Coca-Cola drives value with process consistency—The Coca-Cola Company is in process of deploying Coke One across their bottlers. Coke One is a consistent, disciplined process management-based operating model, which enables integrated, high-value SAP services.

Learn more success stories at www.softwareag.com/customers

Take the next step to get there – faster.

ABOUT SOFTWARE AG

Software AG is the global leader in Business Process Excellence. Our 40 years of innovation include the invention of the first high-performance transactional database, Adabas; the first business process analysis platform, ARIS; and the first B2B server and SOA-based integration platform, webMethods.

We offer our customers end-to-end Business Process Management (BPM) solutions delivering low Total-Cost-of-Ownership and high ease of use. Our industry-leading brands, ARIS, webMethods, Adabas, Natural, CentraSite, Terracotta and IDS Scheer Consulting, represent a unique portfolio encompassing: process strategy, design, integration and control; SOA-based integration and data management; process-driven SAP implementation; and strategic process consulting and services.

Software AG – Get There Faster

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